

## Industrial Water and Wastewater Treatment Equipment Market in Hong Kong and Singapore

**Description:** This Frost & Sullivan research service entitled Industrial Water and Wastewater Treatment Equipment Markets in Hong Kong and Singapore provides an overview of these markets along with a complete analysis of drivers, restraints, and trends that are influencing their growth and direction. In this research service, Frost & Sullivan's expert analysts thoroughly examine the following technologies: gravity separation, membrane systems, and disinfection and instrumentation equipment.

This research service is available through our Environmental Growth Partnership Services program. With this program, clients receive industry-leading market research such as this, along with technical and econometric data and many interactive features including Analyst Inquiry Time and Client Councils. For more information on this custom subscription service, please [click here](#).

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To maximize the potential for growth within a firm's internal and external environment, Frost & Sullivan consultants can facilitate the creation of strategic programs that deliver improved market success. Frost & Sullivan's strengths lie in combining strategic understanding with market expertise and applying these with absolute commitment to its clients' growth.

### Market Overview

#### Demand from Chemicals and Food and Beverages Industries Drives Industrial Water and Wastewater Treatment Equipment Markets

Although the industrial water and wastewater treatment equipment markets in Hong Kong and Singapore are approaching maturity, companies continue to experience steady growth in segments such as membrane and disinfection treatment equipment. The economies of both countries are stable and healthy, with industries such as chemicals and food and beverages – the largest users of water and wastewater treatment equipment – witnessing steady growth. These industries require large volumes of water for day-to-day processes as well as high levels of wastewater treatment of organic by-products. Additionally, the pharmaceuticals sector's demand for membrane systems is high due to its need for ultrapure water. "This has boosted the sales of ozone and UV systems in Hong Kong and Singapore," notes the analyst of this research service. "The chemicals industry in both countries is strongly focused on upgrading its conventional membrane systems to more advanced treatment equipment."

However, the competitive scenario in these markets is gradually changing with the growing entry of imports from countries such as the United States, Germany, China, the Philippines, and Japan. This poses a major challenge to domestic manufacturers that are likely to diversify into the production

of spare parts and accessories for disinfection and instrumentation equipment to offset the high capital costs of manufacturing treatment equipment. Overseas manufacturers face their own set of challenges despite the relatively easy entry into these markets, as they have to meet stringent requirements in terms of after-sales service and maintenance.

## Increased Acceptance and Relevance of Advanced Treatment Systems Driving the Market

A new wave of environmental regulations and their increasingly strict implementation are set to trigger strong growth in the industrial water and wastewater treatment equipment markets in Hong Kong and Singapore. There are increasing concerns in both countries about the rising healthcare and environmental clean-up costs associated with the harmful effects of contaminants in water supply. This, combined with greater acceptance of advanced water treatment systems, is driving the sales of treatment equipment.

"The detrimental effects of contaminants in water sources and greater emphasis on maximizing treatment of wastewater has given a strong boost to advanced water and wastewater treatment systems, which have been widely accepted in the market," says the analyst. This growing acceptance is reflected in Hong Kong's certification of new disinfection and clarification techniques for use in industrial plants. At the same time, the prices of treatment equipment such as membranes, ultra, and nano filters have continuously decreased over the period 2002 to 2006, making them more attractive to end users. However, the absence of a well-defined distribution channel for small-scale projects is likely to hamper market development.

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